



NEWSLETT

Mozup.org

VOL 2 | December 2024

MozUp's **Local Impact**



Over 4,000 companies registered on the Supplier Management Portal (SMP)



Over 5,000 local and international businesses engaged across Mozambique



Over 9,000 participantions in trainings



Over 350 outreach and networking events participations



Over 1,500 SMEs provided assistance



Register on the **Rovuma LNG Portal:** https://qrco.de/Registo_SMP

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MozUp Expands Training to Meet Market Demand

In 2024 MozUp expanded its training catalog with the launch of a number of new courses to address the evolving needs of local suppliers and businesses.

MozUp's new training solutions include:

- SSHE Management Systems and Mentorship Training Program: A program developed to assist with the establishment and implementation of effective HSE Management Systems.
- * Client Management: Training aimed at improving customer relationship strategies for increased satisfaction
- English Course: A foundational program to enhance language proficiency and boost communication skills in international markets.
- * Basic Excel Course: Practical skills for managing data, improving efficiency, and enabling better decisionmaking.
- * Micro-Enterprise Development Program: A comprehensive course tailored to support small businesses in scaling their operations effectively.
- Project Management Course: Essential techniques for planning, executing, and monitoring projects with precision.

These training initiatives underscore MozUp's commitment to empowering businesses across Mozambique with tailored, high-impact training solutions that address market demand that will drive long-term growth.

Celebrating the Growth of SMEs in Mozambique

MozUp recently held two events in Maputo and Pemba to celebrate local business success. Attendees included key stakeholders from diverse sectors, creating a dynamic environment for knowledge sharing and collaboration.



These events provided a unique opportunity to inspire and motivate the 75 companies in attendance by showcasing how MozUp's products and services are helping to transform the country's business landscape.

At both events, MozUp presented the results of its 2024 Impact Study reviewing the inputs and perspectives from over 200 companies. Of those surveyed, 96% reported improvements in their business operations as a result of engaging with MozUp, with 61 companies winning new contracts.

Among these companies, 24 secured contracts valued at over MZN 5.0 million each. The total reported value amounted to \$9.4 million. The supply chains receiving the highest number of contract awards were safety and security services and professional and consulting services, with 11 contracts each. The companies attributed their new contract and business success to their collaboration and teaming with MozUp.



















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UPCOMING OPPORTUNITIES

EVENTS

- Area 4 Rovuma LNG project Supplier networking forum Febuary 2025
- Mozambique Gas & Energy Summit & Exhibition February 2025

SEMINARS

- Safety, Health and Environmental Education (SSHE)
- * ECITB Foundation
- * ECITB Advanced
- * Client management
- * Smart Partnerships

COURSES

- * Project Management
- * Leadership in Business

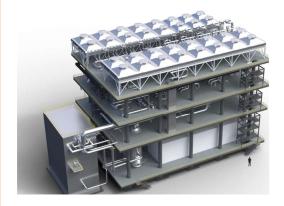
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Entering FEED Stage for Rovuma LNG

Area 4 has officially entered the Front-End Engineering Design (FEED) phase of Rovuma LNG. Area 4 Operator, Mozambique Rovuma Venture (MRV), awarded and executed FEED contracts to compete for the engineering, procurement and construction (EPC) of the Rovuma LNG development. This FEED phase is expected to take 16-months and is the last step before Final Investment Decision (FID).



The Rovuma LNG Project will produce, liquefy and market natural gas from the Area 4 block of the offshore Rovuma Basin. It includes the construction of 12 modules of 1.5 MTA each, with a total LNG capacity of 18 million tons annually, as well as associated onshore facilities.

The collaboration with the EPC consortium will ensure a robust and efficient FEED. The modular e-LNG design, with modules fabricated offsite and assembled in Afungi, Mozambique, is expected to increase project competitiveness and flexibility, as well as reducing on-site risks and GHG emissions.

Frank Kretschmer, President of ExxonMobil Mozambique, noted, "The award and execution of the FEED contracts is a meaningful step forward to developing the world-class Rovuma LNG project. We continue to work with the Government to maximize the long-term benefits this project will bring to the people of Mozambique."

MWE and MozUp on the Global Energy Stage

Mozambique Women of Energy (MWE) and MozUp, were active participants at Gastech 2024 in Houston, Texas, solidifying their presence on the global energy stage. The Gastech event offers a unique platform to gain insights into the ever-evolving global energy landscape.

Taciana Peão Lopes representing MozUp and MWE, delivered a compelling presentation that resonated deeply with the attendees. Her core message was that Africa will play a pivotal role in driving global sustainable energy solutions. Ms. Lopez also emphasized the urgency of addressing Africa's energy challenges through collective action, innovation, and strategic partnerships.

She called for a united global effort to bridge energy gaps and ensure equitable access to sustainable energy resources, stressing the importance of inclusivity and collaboration in shaping a greener and more resilient future.



The participation of MozUp and MWE at Gastech not only underscores Mozambique's growing influence in the energy sector but also reinforces the importance of amplifying African voices in the global dialogue on energy transformation.













