

Mozup.org

MozUp's Local Impact

- Over **4,200** companies registered on the Supplier Management Portal (SMP)
- Over **5,000** local and international businesses engaged across Mozambique
- Over **9,900** participants in training
- Over **360** outreach and networking events delivered
- Over **1,550** SMEs received assistance



Register on the Rovuma LNG Portal:
<https://mozambique.dai-data.com/>

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Supplier Networking Forum Success in Maputo and Pemba

Over 300 representatives from local and international companies, organizations, and government gathered in early March for the Area 4 Rovuma LNG Supplier Networking Forums in Maputo and Pemba organized by MozUp (Enterprise Development Center) on behalf of ExxonMobil and the Area 4 Partners.

The Forums provided a platform to learn directly about the Rovuma LNG Project, connect with industry professionals, explore potential opportunities, and prepare for current and future business development emerging from the Rovuma LNG Project.

These busy events highlighted best practices and common pitfalls to avoid during LNG procurement and featured active Q&A sessions on contracting and compliance. The Forums also featured networking sessions to enable broader access by prospective suppliers to Exxon Mobil, the Area 4 Partners, FEED Contractors, and potential Early Works contractors.



"The Area 4 Partners organized these sessions to review Early Works activities and provide information and opportunities for businesses to position themselves to compete as part of our commitment to local content development in Mozambique," said Arne Gibbs, Midstream General Manager, ExxonMobil.

The Forum provided the opportunity to showcase inspiring success stories of local suppliers that have leveraged training provided by MozUp. Maputo based companies Lia e Luana, Clínica Clidis, Tara Travel, MozCon, Palma Business Park and ACT Services, took the stage to pitch their businesses and share their journeys, highlighting their growth and contributions to Mozambique's business ecosystem.

MozUp Launches Smart Partnerships

Smart Partnerships are collaborations between companies or organizations that join forces to achieve common goals, such as accessing new markets, sharing resources or developing innovative products and services. A Smart Partnership is beneficial to each company creating a win-win and forms one of the fundamental pillars for sustainable growth and innovation.



Mozambican companies through Smart Partnerships with international companies or with other local companies can enhance their ability to respond to new business opportunities across the LNG sector and related supply chains. Smart Partnerships help develop expertise, improve international standards and, most importantly, build a track record of service excellence and high performance.

In a global marketplace, the ability to adapt is essential. As a company grows, operational needs and delivery capacity increase. A strategic partnership can facilitate the expertise to expand as well as fostering collaborative solutions.

The MozUp's Smart Partnership approach, recently featured at the Area 4 Rovuma LNG Supplier Networking Forums in Maputo and Pemba, ensures that Mozambican businesses benefit hand-in-hand with international businesses from LNG and related supply chain opportunities while maximizing skills and technology transfers.

UPCOMING OPPORTUNITIES

EVENTS

- * REN MOZ-Business Conference - The Development of Renewables in Mozambique April 2025
- * Mozambique Mining, Oil & Gas and Energy Conference (MMEC) May 2025

SEMINARS

- * Safety, Health and Environmental Education (SSHE)
- * Introduction to the new SRMP
- * Introduction to Marketing Your Business (in partnership with Create)
- * Internal Control Systems

COURSES

- * Project Management
- * Leadership in Business

VISIT US

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ExxonMobil and Field Ready Partner to Develop Workforce

ExxonMobil Moçambique, Limitada, as the Delegated Midstream Operator for Area 4 of the Rovuma Basin Project, has signed a Memorandum of Understanding (MoU) with Field Ready to enhance workforce development in Mozambique's Oil & Gas sector.



The agreement, reinforces ExxonMobil's and the Area 4 partners' commitment to empowering Mozambicans through training and skills development. A key initiative under this partnership is the Mozambique Employability Platform (MEP), where participants will have free access to learning content.

The workforce collaboration will also provide detailed data and metrics on training, investment, and employment trends within Mozambique's Oil & Gas supply chain.

Frank Kretschmer, Chairman for ExxonMobil Mozambique, highlighted the significance of the partnership: "The development of programs to prepare the local workforce for future Rovuma operations is critical to the country's success."

Phil Andrews, Field Ready President and CEO added, "This initiative will help Mozambican youth gain the skills and qualifications needed to enter the workforce and seize opportunities in Area 4". Field Ready, has been operating in Mozambique since 2017 and continues to support national workforce development efforts.

Enhancing STEM Education in Pemba

ExxonMobil Moçambique, Limitada, in collaboration with the Ministry of Education and Culture, donated 120 desktop computers to eight public schools in Pemba, Cabo Delgado. This initiative will help establish the schools first computer labs, enhancing digital literacy and access to online learning resources.

The Mozambican association Girl Child Rights, will oversee the set-up of the computer labs and will provide training for students to navigate free online educational programs.

This donation reinforces ExxonMobil's commitment to supporting Science, Technology, Engineering and Mathematics (STEM) education and empowering Mozambican youth with essential digital skills. The announcement was made at Gingone Secondary School, where the first lab was inaugurated in a ceremony presided over by Cabo Delgado Governor Valige Tauabo.



"STEM education is a key pillar of ExxonMobil's global community investment strategy, and we are proud to collaborate with the Government of Mozambique to equip students with the skills needed for future academic and employment opportunities," said Arne Gibbs, General Manager for ExxonMobil Moçambique, Limitada.