

NEWSLETTER

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Mozup.org

MozUp's **Local Impact**



Over 4.800 companies registered on the Supplier Management Portal (SRMP)



Over 5.500 local and international businesses engaged across Mozambique



Over 11.800 participants in traininas



Over 840 outreaches and 25 networking events delivered



Over 2,200 SMEs received assistance



Register on the Rovuma LNG Portal: https://rlng.dai-data.com/ login

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Strengthening Mozambican Enterprises for LNG Opportunities

he 60th edition of the Maputo International Fair (FACIM), held from August 25 to 31, proudly showcased MozUp's business development mission and impact. MozUp joined the SME Pavilion organized by IPEME, engaging with companies and supporting those not yet registered on the Supplier Relationship Management Portal (SRMP). The participation also provided a platform to share how MozUp's services help strengthen Mozambican companies' readiness for opportunities in the Liquefied Natural Gas (LNG) supply chain.

During his visit to the MozUp stand, His Excellency President Daniel Chapo underscored the importance of Mozambican companies benefiting from these large-scale projects, recognizing MozUp's central role in preparing businesses to meet international standards.

With over 200 visitors, including entrepreneurs, business leaders, and institutional representatives, the MozUp stand was a hub for engagement, discussion, and knowledge sharing. The program's presence at the Cabo Delgado pavilion also highlighted its national reach, with Governor Valige Tauabo commending MozUp's



His Excellency President Daniel Chapo, interacts with MozUp team contribution to strengthening local business capacity and driving economic growth.

FACIM also offered MozUp an opportunity to expand its SRMP, which now connects more than 4,800 businesses to potential markets and contracts. Through initiatives like these, MozUp continues to empower more established local businesses and small and medium enterprises (SMEs), strengthen partnerships, and build a more inclusive and competitive Mozambican business ecosystem.

Business and Supply Chain Integration at the Gas & Energy Summit



Exhibiting companies supported by MozUp at the Gas & Energy Summit

MozUp participated in the 10th edition of Mozambique's Gas & Energy Summit, held September 22-23 in Maputo, to connect local businesses with strategic opportunities in the global gas, LNG and the energy industry in Mozambique. The event gathered government officials, industry leaders, and investors to foster collaboration and growth in these vital sectors.

Highlighting its efforts to build stronger, more resilient supply chains, MozUp showcased how Mozambican companies are integrating into the broader energy value chain. Local firms demonstrated capabilities in predictive maintenance, marine equipment, logistics, and engineering solutions, functions critical to sector competitiveness.

Through an advertisement on the Portal, six national companies were selected to exhibit at MozUp's stand: Manutenção Preditiva Lda, SANLO Moçambique Lda, Cube Enterprise, SU, Lda, Marine Equipment Lda, Ping Serviços Lda, and MozCon Lda. This visibility allowed them to position themselves as reliable partners for international supply chains and connect with potential clients, operators, and investors.

For many, the exposure was transformative. "MozUp's support has been fundamental to our growth. We have built valuable contacts with the potential to generate strategic partnerships and long-term results," said Mauro Cuber of Cube Enterprise.

This initiative underscores MozUp's role in strengthening Mozambique's business ecosystems and advancing sustainable energy growth.

















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UPCOMING OPPORTUNITIES

EVENT

EMML Contract Safety-October 23, 2025

SEMINARS

- How to Develop an SSHE Plan
- **Emergency Management** and Drills in partnership with **Bureau Veritas**
- Introduction to the Procurement Process and its Requirements
- * Introduction to Safety, Security, Health and **Environment (SSHE)**

COURSES

- Leadership for Women Leaders
- * Basic Excel

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Celebrating SME Growth and Impact in Maputo and Pemba

MozUp marked a significant milestone by recently hosting two "impact events" in Maputo and Pemba, celebrating the growth and transformation of local small and medium-sized enterprises (SMEs) nurtured under its programs.

Eight dynamic companies, including Kiki Catering, Lda, CityMover, Lda, Win Rental Car, Lda and Unity Designer, Lda in Maputo, alongside Diamond Logistics, Lda, Red Transport Mozambique, Lda, Carpintaria SBH, Lda, and Clidis, Lda in Pemba, shared inspiring success stories of how MozUp's capacity building initiatives accelerated their development.

A standout example came from CityMover, Lda which secured two international contracts, including one with MRV, directly linked to certification supported by MozUp. This achievement translates into tangible business expansion.

"These events are a clear demonstration of how MozUp is helping Mozambican SMEs grow, diversify, and compete in both national and inter- Since 2023, the total number of contracts won by SMEs national markets," said Djamila Carvalho.



MozUp Manager, Djamila Carvalho, takes a photo with recognized copanies at Maputo MozUp Impact Event

underscores how MozUp's tailored support The impact of MozUp initiatives in strengthening Mozambican SMEs continues to grow significantly. In the first semester of 2025, 63 companies reported winning 191 new contracts, totaling \$13.3 million.

> participating in MozUp initiatives has already reached \$29.3 million.

EMML Promotes Business Opportunities for Mozambican SMEs

EMML and its Area 4 partners for the Rovuma Basin LNG Project recently held two hybrid business engagement sessions in Maputo, reinforcing their commitment to developing local content and empowering Mozambican small and medium enterprises (SMEs). More than 110 companies participated in the events, which highlighted upcoming opportunities within the country's growing oil and gas sector.

The first session, on September 10, focused on professional and technical services, while the second, on September 29, addressed training services and the management of training centers. Together, the sessions provided a platform for dialogue, enabling local businesses to gain a clearer understanding of technical requirements and explore potential partnerships across the energy value chain.

These initiatives reflect the Area 4 partners' ongoing efforts to expand Mozambican participation, build business capability, and ensure that local enterprises benefit sustainably from major energy investments. Participants noted that the sessions offered valuable insights to help them meet international standards and enhance competitiveness.



Companies' representatives listen attentively to the opportunities announced

Area 4 is operated by Mozambique Rovuma Venture S.p.A. (MRV), a joint venture of EMML, Eni, and China National Petroleum Corporation (CNPC), with XRG, KOGAS, and Empresa Nacional de Hidrocarbonetos (ENH) as strategic partners.

For access to upcoming opportunities register on the Supplier Portal: https://rlng.dai-data.com/















